



SMALL BUSINESS

EXCHANGE

Vol 30, Edition 41 • December 31, 2014

Voice of Small, Emerging Diversity Owned Businesses Since 1984

• NEWS • INFO • BIDS

Harlan Kelly Jr. addresses 50 Most Important African-Americans in Technology



Harlan L. Kelly, Jr. is General Manager of the San Francisco Public Utilities Commission (SFPUC). He previously served as SFPUC's Assistant General Manager, Infrastructure, and was responsible for implementing over \$10 billion in capital programs for water, sewer and power, including the \$4.6 billion Water System Improvement Program, the \$6.9 billion Sewer System Improvement Program, and the \$191 million SFPUC Headquarters and Administration Building at 525 Golden Gate Avenue.

His civil engineering career spanning nearly three decades includes his tenure as the City Engineer of San Francisco. At San Francisco Department of Public Works, he held functional and project management positions, including Acting General Manager, and Deputy Director of Engineering, during which he managed complex capital improvement programs that included the rebuild and seismic retrofit of City Hall, and expansions of convention, hospital, county jail, and public arts facilities. He is a licensed professional engineer, and a graduate of the University of California at Berkeley.

Some of the most iconic structures and most essential infrastructure of San Francisco are the handiwork of Harlan Kelly Jr., general manager of the San Francisco Public Utilities Commission.

The distinguished engineer is part of the 15th annual Innovation & Equity Symposium for the 15th 50 Most Important African-Americans in Technology on Thursday, Jan. 15, 2015 at the Omni San Francisco in the Grand Ballroom at 9 a.m.

"The role of African-American technologists as premiere enterprise decision-makers in mission critical environments is evident through this year's selectees," says John William Templeton, editor of blackmoney.com, which is teaming this year with ASPiRE.tv to present the 50 Most Important African-Americans in Technology.

As city engineer, assistant general manager for infrastructure and now general manager of SFPUC, Kelly has directed the renovation of City Hall, the construction of the Embarcadero Plaza, the modernization of the Hetch Hetchy water and power system and the construction of the carbon-neutral PUC headquarters.

Over the same 20 years, he has personally directed one of the most effective STEM learning experiences with the Project Pull summer engineering internships for local high school students.

The symposium will also premiere a new placement, onboarding and retention resource—NKLude—designed to place 10,000 pioneering pacesetters like Kelly in Bay Area companies in the next year, including entrepreneurs leading their own firms.

The location highlights the African-American Freedom Trail, which features the nearby statue of Capt. William Alexander Leidesdorff, the African-American millionaire merchant who launched the hotel industry in San Francisco in the 1840s, financed the victory in the Mexican War and dedicated California's first public school.

At the conclusion of the program, SFSoul Shuttle, featured on KPIX5, Yahoo News, and by San Francisco Travel, will give registered guests a tour of the trail.

Looking To 2015, Economists See 5 Reasons To Celebrate

By Marilyn Geewax

Each December, economists make predictions. And each new year, they get hit by unexpected events that make them look more clueless than prescient.

This year's bolt out of the blue was the plunge in oil's price, which no one saw coming.

Still, top economists' forecasts did get a lot right for 2014. One year ago, most were predicting healthy growth, tame inflation, low interest rates, rising stock prices and declining unemployment — and that's just what we got. Now they are looking ahead, and once again, their forecasts are brimming with good cheer. These are among the most common predictions for 2015:

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PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.
703 Market St., Ste 1000, San Francisco, CA 94103

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San Fran CA 941
Permit No. 820



Target shoppers Kelly Foley (from left), Debbie Winslow and Ann Rich use a smartphone to look at a competitor's prices while shopping shortly after midnight on Black Friday, in South Portland, Maine. (Robert F. Bukaty/AP)

Community Outreach

Come to the Water: Teaching San Francisco Black Heritage 7-week course

The fifth annual Come to the Water: Teaching San Francisco Black Heritage series begins Thursday, Jan. 29 at 6 p.m. in the Koret Auditorium of the San Francisco Main Library as historian John William Templeton unveils the newly cataloged Wesley Johnson Sr. and Dr. Wesley Johnson Heritage Collection, highlights the role of Sargent Claude Johnson and revisits the Clarence Gatson Collection.

The focus of the seven-week course is the sesquicentennial of the most important event in African-American history, the passage of the 13th Amendment, and California's role in bringing it about, as well as the centennial of the Panama-Pacific International Exposition, a seminal event for San Francisco's black population and the 50th anniversary of the United San Francisco Freedom Movement.

ASPiRE, the cable channel launched in 2012 by Earvin "Magic" Johnson, is the official sponsor of the fifth annual Come to the Water series. Find links to the content of Come to the Water from the National Black Business Month feature on their main web site-aspire.tv.

Wesley Johnson and Sargent Claude Johnson both came in San Francisco in 1915 for the Panama Pacific International Exposition, leaving a long legacy. The elder Wesley Johnson was leader of Negro students at San Francisco State Teachers College in 1935 when they hosted Willey College debaters as they defeated both S.F. State and UC-Berkeley. He later opened Club Flamingo and Hotel Texas at 1832 Fillmore Street in 1943, oper-

ating for 20 years.

Johnson was a protégé of Beniamino Bufano and won the S.F. Art Association competition in 1922, later becoming regional director of the Federal Arts Project. His major public art installations are at George Washington High School, National Maritime Museum, Alice Griffith Homes and Treasure Island.

The Clarence Gatson Collection is the legacy of the former photo editor and production manager of the San Francisco Sun Reporter, Clarence Gatson, who died of AIDS in 1992. It covers the period from 1968 to 1992, the period of the highest population of African-Americans in San Francisco.

Later in the series, Tamam Tracy Moncur, who as 18-year-old Tracy Sims led the United San Francisco Freedom Movement from 1963 to 1965 along with Dr. Oba T'Shaka (Bill Bradley Jr.) and the late Dr. Nathaniel Burbridge, makes her first public appearance in San Francisco in 50 years. She has been an elementary teacher in Newark (N.J.) Public Schools before recently retiring and gaining a masters degree in restorative justice.

Templeton produced the documentary Who Was Tracy Sims? for the ReUNION: Education-Arts-Heritage instructional television network and curated the exhibition Students and Scholars Marching for Civil Rights: the 50th anniversary of the United San Francisco Freedom Movement.

Author of African-Americans and the West for the Oxford Encyclopedia of African-American History, he joins Commissioner Rick Moss of the State Historical Resources Commission at the January 2015 to gain approval of the California African-American Freedom Trail.

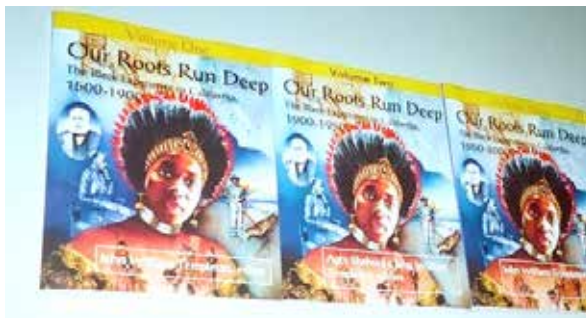


Templeton is editor of Our Roots Run Deep: the Black Experience in California, Vols. 1-4, author of Come to the Water: Sharing the Rich Black Experience in San Francisco, Black Heritage as Gap Closer, Compelling State Interest; California After Prop. 209 and Cakewalk: an historical novel about the unsung creators of jazz.

ReUNION: Education-Arts-Heritage just produced the second annual guide to the African-American Freedom Trail in conjunction with San Francisco Travel, which is available at the Visitor Information Center adjacent to the Powell Street BART station.

Tours of the trail are available on the SFSoul Shuttle and Templeton's books at californiablackhistory.com or by calling 415-272-7209.

SFSoul Shuttle Tour schedule Dec. 31- Jan 4



The SFSoul Shuttle gives a distinctive and exciting new view of San Francisco, featured by ASPiRE.tv, KPIX5, San Francisco Chronicle, KBCW, San Francisco Travel and Yahoo News. With a fleet of luxury vehicles from a waterfront facility where veteran drivers accord the maximum amenities, it is an experience not to be missed.

Dec. 31 Barbecue Boulevard - Start the New Year's by following your nose to the home of the Black Cuisine Festival with the traditional black eyed peas and green as we explore the city's most venerable architecture and landmarks in community

organization and civil rights. Begins at 10:45 a.m. at Yerba Buena Gardens.

Jan. 2 Celebrity Standouts - Where did Langston Hughes, Jelly Roll Morton, Alex Haley, Flip Wilson and Maya Angelou make their mark in San Francisco? Where can you experience the public art of Sargent Johnson? Only the SFSoul Shuttle gives you the hidden details of where global greats got their start. Begins at 10:45 a.m. at Yerba Buena Gardens.

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Black Business Association,
Outstanding Entrepreneur
Mayor's Advisory Board,
Outstanding Achievement as a Vendor/Supplier

• COUNTY OF LOS ANGELES

Black Business Association,
Outstanding Entrepreneur

• BAY AREA CONTRACT COMPLIANCE

OFFICERS ASSOCIATION
Champion of Diversity

• NAMCSC

Minority Advocate

• 2014 Black History Month Award for
Commitment and Service to the African American
Community

Minority Advocate

CALIFORNIA CERTIFICATIONS



MEMBERSHIP



• CPUC Clearing House

• San Francisco Human Rights Commission

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

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The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

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ISSN 0892-5992 SBE is a certified DBE - CA UCP Firm #5988

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Office Hours: 8:00 a.m. - 5:00 p.m.

Affordable Housing

Developer-driven. Buyer-centric. Smarter real estate.



New Affordable Homes at 870 Harrison

870 Harrison is pleased to announce a new affordable homeownership opportunity in San Francisco's SOMA district.

The four new homes consist of four two-bedroom homes available through the Mayor's Office of Housing. Prices range from \$266,195 - \$269,258 without parking and \$362,265 - \$367,030 with parking. Two parking spaces will be made available to Below Market Rate buyers for \$100,000 each by final lottery rank. The three parking spaces will be offered to Below Market Rate buyers until three of the Below Market Rate buyers have entered into a contract to purchase one parking space. Buyers must be first-time homebuyers and buyers must not exceed the following income levels:

100% of Maximum Income by Household Size derived from the Unadjusted Area Median Income (AMI) for HUD Metro Fair Market Rent Area (HMFA) that contains San Francisco 2014.

A one person household can make no more than \$67,950

A two person household can make no more than \$77,700

A three person household can make no more than \$87,400

A four person household can make no more than \$104,850

**Applications are due on
February 2nd by 5:00pm PST.**

**Please contact Dilan Urun at the
870 Harrison Sales Center for an application
and more information;
dilan@870harrison.com and 415-539-9100**

For information on the building, please visit <http://870harrison.com/BMR>.

Please visit the Mayor's Office of Housing website for further program details and buyer guidelines www.sf-moh.org. Homes are available through the San Francisco Mayor's Office of Housing and are subject to monitoring and other restrictions.

Developer-driven. Buyer-centric. Smarter real estate.



New Affordable Homes at Thirty Five Dolores

Thirty Five Dolores is pleased to announce a new affordable homeownership opportunity in San Francisco's Mission Dolores.

The four new homes consist of 1 one-bedroom and 3 two-bedroom homes available through the Mayor's Office of Housing. Prices range from \$245,519 - \$277,958 without parking and \$370,519 - \$402,958 with parking. Three parking spaces will be made available to Below Market Rate buyers for \$125,000 each by final lottery rank. The three parking spaces will be offered to Below Market Rate buyers until three of the Below Market Rate buyers have entered into a contract to purchase one parking space. Buyers must be first-time homebuyers and buyers must not exceed the following income levels:

100% of Maximum Income by Household Size derived from the Unadjusted Area Median Income (AMI) for HUD Metro Fair Market Rent Area (HMFA) that contains San Francisco 2014.

A one person household can make no more than \$67,950

A two person household can make no more than \$77,700

A three person household can make no more than \$87,400

A four person household can make no more than \$104,850

Visit www.sf-moh.org for larger households.

**Applications are due on Saturday,
January 26th by 5:00pm PST.**

Please contact Matthew Joseph at the Thirty Five Dolores Sales Center for an application and more information; matthew@thirtyfivedolores.com and (415) 770.9170. For information on the building, please visit <http://thirtyfivedolores.com>

Please visit the Mayor's Office of Housing website for further program details and buyer guidelines www.sf-moh.org. Homes are available through the San Francisco Mayor's Office of Housing and are subject to monitoring and other restrictions.

Visit www.sf-moh.org for program information.

Construction Well Under Way on Apple's 'Spaceship' HQ Building

The spaceship isn't ready for liftoff just yet, but Apple's futuristic headquarters is starting to take shape.

The construction has not let up during the holiday season, with crews on site Christmas Eve. And Apple seems to be on track to finish the project in late 2016, as planned, said Justin Reginato, a professor of construction management at Cal State Sacramento, judging by a recent video posted by a technology blog.

"They're making great headway out there," he said.

The video, posted this week by AppleInsider, shows that a three-story parking structure is sprouting up and a theater and the main office building are also taking shape.

"That's how you know they're in a big hurry, because normally you would stage each of those separately," said Reginato.

Apple broke ground on the Cupertino site last year, shortly after securing the Cupertino City Council's blessing. Dreamed up by Apple co-founder Steve Jobs, the project will convert the husk of Hewlett-Packard's old campus from a site that is 80 percent asphalt and cement to one that is 80 percent parkland and open space. Jobs boasted that the campus's centerpiece, a shimmering circular building frequently compared to a spaceship, would not contain a straight piece of glass.

To be sure, the project is in its early days. Based on the video, Reginato said construction workers still appear to be doing site work, which prepares the land.

Reginato said Apple was wise to split the project among a few general contractors, making it easier for the companies to divide and conquer their territory. Pointing to construction projects spearheaded by Facebook and Google, Reginato said Silicon Valley companies have a track record of making ambitious designs a reality in short order.

"Because they have the financial wherewithal, and they are more motivated by saving time rather than saving money, they hire contractors to get done on time -- and they do," he said.

Apple shows every sign of needing the new space. Apple houses about 3,000 employees at its current headquarters in Cupertino, located at One Infinite Loop, and it is also leasing office space in Sunnyvale and Santa Clara, this newspaper reported earlier this year. It eventually hopes to hold about 13,000 employees at the new campus, according to a report about the com-



Image credit: <http://www.dailymail.co.uk>

This room-sized mock-up of the planned Apple headquarters in Cupertino was released in November last year before executives submitted their plans to the council

pany's economic impact prepared by Keyser Marston Associates in 2013.

City Councilman Gilbert Wong said he got a bird's-eye view of Apple's new campus about six months ago, when he flew over the site in a helicopter with the Santa Clara County Sheriff's

Office. He was impressed by the progress the company has made in the interim. "You can see that Apple has the resources to build it rapidly," he said. "They're committed."

Source: <http://california.construction.com>

California Sub-Bid Request Ads

Seeking MBE, DVBE, DBE, WBE, Underutilized/Disadvantaged Business Enterprise (U/DBE) subcontractors and suppliers for

SR 15 Mid-City Bus Rapid Transit (BRT) Project
IFB No. 5007000 (CIP No. 1201507)
Project Owner: San Diego Association of Governments (SANDAG)
Project Location: San Diego, CA
Bid Date: January 28, 2015

Trades: SWPPP, Traffic Control, Striping, Fence, Signage, Landscaping, AC Paving, CIDH, Rebar, Coatings, Glass/Glazing, Jack & Bore, Misc. Metal/Structural Steel, Barrier, Electrical, Elevator, Street Sweeping, Erosion Control, Clear & Grub, Pavement Markings, Irrigation, Architectural Treatment, Staining, Jointed Plain Concrete Pavement, Asphalt Paving, Concrete Barrier, Minor Concrete, Demo, Pavement Grinding, Saw Cutting, Joint Seal, HVAC, Signal/Lighting, Pipe Supply, Aggregate Supply.

Plans are available to download on planetbids.com

Pulice Construction, Inc.

591 Camino de la Reina, Suite 1250 • San Diego, CA 92108

Phone: (619) 814-3705 • Fax: (619) 814-3770

Contact: **Arinda Cale**, acale@pulice.com; **Kimberly Bell**, kbell@pulice.com

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REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 280 Various Locations Treat Bridge Decks Project
San Mateo County, Caltrans Project No. 04-4H8504, Bid Date: January 7, 2015 at 2:00 pm

We hereby encourage responsible participation of local Disabled Veteran Business Enterprises (5% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control, Portable Changeable Message Signs, Job Site Management, Prepare Water Pollution Control Program, Temporary Drainage Inlet Protection, Street Sweeping, Temporary Concrete Washout, Remove Yellow Thermoplastic Traffic Stripe, Public Safety Plan, Remove Thermoplastic Traffic Stripe, Remove Thermoplastic Pavement Marking, Remove Pavement Marker, Remove Concrete Deck Surface, Cold Plane Asphalt Concrete Pavement, Prepare Concrete Bridge Deck Surface, Furnish Polyester Concrete Overlay, Place Polyester Concrete Overlay, Treat Bridge Deck, Furnish Bridge Deck Treatment Material, Structure Backfill (Slurry Cement), Hot Mix Asphalt (Type A), Tack Coat, Paint Bridge Identification, Clean Expansion Joint, Joint Seal, Striping and Marking, Construction Equipment and Rentals, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact **C. C. Myers, Inc.** for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. **C.C. Myers, Inc.**, is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 29 Bridge Replacement, Calistoga
Caltrans #04-4A0904
BID DATE: January 21, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Flashing Beacon (Portable), Portable Changeable Message Sign, Temp. Crash Cushion Module, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Storm Water Annual Report, Sweeping, Water Quality Sampling & Analysis, Water Quality Monitoring Report, Temp. Wildlife Exclusion Fence, Work Area Monitoring (Bridge), Bridge Removal, Clearing & Grubbing, Develop Water Supply, Dust Palliative, Structure Excavation, Structure Backfill, Concrete Backfill, Lean Concrete Backfill, Imported Borrow, Soil Amendment, Commercial Fertilizer, Planting & Irrigation, Imported Biofiltration Soil, Hydromulch, Hydroseed, Compost, AC Dike, Tack Coat, Steel Soldier Pile, Structural Concrete, Minor Concrete, Ashlar Stone Texture, Precast Prestressed Concrete Girder, Joint Seal, Bar Reinforcing Steel, Roadside Signs, Timber Lagging, Clean and Paint Solider Piling, Prepare & Stain Concrete, Stain Galvanized Surfaces, Anti-Graffiti Coating, Underground, Rock Slope Protection, Minor Concrete, Misc. Iron, Steel & Metal, Fencing, Delineator, Object Marker, Special Marker, Midwest Guardrail System, Tubular Bicycle Railing, Transition Railing, End Cap, Concrete Barrier, Striping & Marking and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: **Jean Sicard**

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

ATKINSON/CLARK JV
Requests

Sub-bids from All Qualified DBE Subcontractors/Suppliers for:

SANDAG
(San Diego Association of Governments IFB 5007000)
SR 15 Mid-City Bus Rapid Transit (BRT) Project
in Mid-City San Diego along SR 15 at El Cajon Blvd & University Ave
Bids Wednesday, January 28, 2015

Description of Work: Aggregate Supply, Anti-Graffiti Coating, Architectural Surfacing, Asphalt Paving, Bridge/Road Joint Seals, Canopies, Cast-in-Drill Holes, Clear and Grub, Concrete Barrier, Concrete Supply, Construction Area Signs, Demolition, Dowels, Earthwork, Electrical (Roadway & Building), Elevator Work, Erosion Control, Fencing, Handrailing, HVAC, Landscaping, Metal Beam Guard Rail, Minor Concrete, Misc. Iron and Steel, Pavement Grinding, Pavement Markings, Ornamental Fencing, Potholing, Rebar, Roofing, Sawcutting, Signs, Sign Structures, Soundwalls, Station Platform Improvements, Storm Drain System, Striping, SWPPP, Tie Bars, Traffic Control, Trucking, Wet Utilities, Windows.

Atkinson/Clark JV

27422 Portola Parkway, Suite 250, Foothill Ranch, CA 92610

Phone: 949-855-9755 / 949-382-7145. Fax: 949-855-9923

Contact: **Curt Waggoner** (curt.waggoner@atkn.com)

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Atkinson/Clark JV will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (refer to project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. 100% Performance & Payment Bonds from approved sureties will be required for subcontractors greater than \$100,000. Atkinson/Clark JV will pay the cost of bonds up to 1.5%.

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TO DOWNLOAD BID DOCUMENTS AND PLANS: Please go to the SanDAG Contracts web site: <http://www.sandag.org/contracts>. Register in SanDAG's online database to download plans and specs.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Nevin Avenue Pedestrian Improvements
City of Richmond
BID DATE: January 9, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Traffic Control System, Construction Staking, Construction Project Signs, Storm Water Pollution Control, Clearing & Grubbing, Grinding, Geotextile Fabric, Minor Concrete, Underground, Adjust Utilities, Traffic Signal Modification, Electrical, Roadside Signs, Striping & Marking, Planting & Irrigation, Relocate Gas Line and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: **Donat Galicz**

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REQUEST FOR LBE & SLBE SUBCONTRACTORS AND SUPPLIERS FOR:

I-880/SR-92 Reliever Route – Phase 1
City of Hayward

City Project No. 5197, Alameda CTC Project No. 615
BID DATE: January 13, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, Storm Water Pollution Prevention, Storm Drain Inlet Protection, Traffic Control System, Construction Area Signs, Portable Changeable Message Sign, Adjust Utilities, Cold Plane AC, Survey Monuments, Temporary Fencing, Clearing & Grubbing, Tree Removal, Tree Root Pruning (Arborist Directed), Health & Safety Plan, Subgrade Enhancement Geotextile, Lime-Treated Subgrade, Erosion Control (Hydroseed), Underground, Sanitary Sewer, Industrial Waste Monitoring Well, Minor Concrete, Detectable Warning Surface, Sound Wall (Masonry Block), Bollard, Pedestrian Barricade, Fencing & Gates, Wrought Iron Fence, Brick, Joint Trench, Remove Building, Striping & Marking, Roadside Signs, Bioretention Area, Water Main, Fire Hydrant Assembly, Electrical, Landscape and Irrigation, Misc. Iron & Steel, Guard Railing Delineator, Object Marker, Midwest Guardrail System, Vegetation Control (Minor Concrete), End Anchor Assembly, Alternative Inline Terminal System, and Construction Materials

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1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: **Jean Sicard**

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California Sub-Bid Request Ads

Gallagher and Burk, Inc. is soliciting for L/SLBEs for the following project:
CITY OF HAYWARD CONSTRUCTION ON I-880/ SR - 92 RELIEVER ROUTE - PHASE 1 PROJECT WHITESSELL ST WIDENING - BREAKWATER AVE TO ENTERPRISE AVE, WHITESSELL ST EXTENSION - ENTERPRISE AVE DEPOT ROAD, W. WINTON AVE/HESPERIAN BLVD INTERSECTION IMPROVEMENTS HESPERIAN BLVD/MIDDLE LANE/SOUTHLAND DR SIGNAL MODIFICATION WB & EB ROUTE 92/CLAWITER RD OFF- RAMP INTERSECTION IMPROVEMENTS CITY PROJECT NO. 5197, ALAMEDA CTC PROJECT NO. 615

OWNER:
 City of Hayward - City Clerk, Fourth Floor
 777 "B" Street, Hayward, CA 94541

BID DATE: January 13, 2015 @ 2:00 PM

We hereby encourage responsible participation of local Disadvantaged/Minority/Women Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC DIKE, CLEARING AND GRUBBING, CPM SCHEDULING CONSULTANT, ELECTRICAL, PERMANENT EROSION CONTROL, TEMPORARY EROSION CONTROL, FENCING, GUARDRAIL, LANDSCAPING, LIME TREATMENT, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, SHEET PILING, SOUNDWALL (MASONRY). STRIPING, SURVEY/STAKING, SWPPP PREP/CONSTRUCTION SITE MANAGEMENT, UNDERGROUND, VEGETATION CONTROL, WELL DRILLING & SEALING, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, CLASS 4 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A MATERIAL)

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher and Burk, Inc. Gallagher and Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher and Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
 Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: Steve Lippis
 Website: www.desilvagates.com
An Equal Opportunity Employer

Gallagher and Burk, Inc. is soliciting for L/SLBEs for the following project:
CONSTRUCTION ON STATE HIGHWAY IN ALAMEDA COUNTY IN OAKLAND FROM 0.1 MILE EAST OF BOSTON AVENUE OVERCROSSING TO 0.02 MILE WEST OF THE ROUTE 80/580/880 SEPARATION AND AT 0.2 WEST OF ROUTE 80/580/880 SEPARATION, CONTRACT NO. 04-4H2214, FEDERAL-AID PROJECT ANHPI-X001(588)E

OWNER:
 STATE OF CALIFORNIA
 DEPARTMENT OF TRANSPORTATION
 1727 30th Street, Bidders' Exchange, MS 26,
 Sacramento, CA 95816

BID DATE: JANUARY 15, 2015 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC DIKE, ADL'S (TYPE Z-2), CLEARING AND GRUBBING. CONCRETE BARRIER, CONSTRUCTION AREA SIGN, CRASH CUSHION, ELECTRICAL, EROSION CONTROL, GUARDRAIL, LEAD COMPLIANCE PLAN, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, GRIND EXISTING CONCRETE PAVEMENT, PAVING FABRIC, CONCRETE PAVEMENT, ROADSIDE SIGNS, DELINEATORS & MARKERS, RUMBLE STRIP, SIGN STRUCTURE, HIGH FRICTION SURFACE TREATMENT, STRIPING, STRUCTURE CONCRETE APPROACH SLAB, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, HOT MIX ASPHALT (OPEN GRADED) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher & Burk, Inc. Gallagher & Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher & Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our office.

Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
 Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: Victor Le
 Website: www.desilvagates.com
An Equal Opportunity Employer

Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor for the project listed below:

Restoration Of San Leandro Creek (LINE P) Between Hegenberger Road And 75 Feet Upstream of 98th Avenue in Oakland, Alameda County California Zone NO. 12 Project

Owner: Alameda County Flood Control Conservation District Hayward, CA

BID DATE: January 8, 2015 at 2:00pm.

We hereby encourage responsible participation of D/M/WBE's Disadvantaged Minority/Women-Owned Enterprises and solicit their subcontractor or materials and/or suppliers for the following types of work including but not limited to:

Concrete, Trucking, Fencing, Hydroseeding

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies for this project.

This will be a PREVAILING WAGE JOB.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA, or by purchasing online www.ipdservices.com/clients/easbay?ALCO

Or by contacting: Central Blue Print at 17132 E. 14th Street Hayward, CA 94541 (510) 276-3375, East Bay Blue Print and Supply at 1745 14th Avenue, Oakland, CA 94606 (510) 261-2990 or Custom Blue Print 1944 Mt Diablo Boulevard, Walnut Creek, CA 94596 (925) 932-3113 PSEC is willing to breakout any portion of work to encourage D/M/WBE's Disadvantaged Minority/Women-Owned Enterprises, and solicit their subcontractor or materials and/or suppliers and trucking quotation. If you require any assistance, please contact the Estimator, Keith Donahue email him at kdonahue@pacificstates.net or call (925) 803-4333 and bids may be faxed to us at (925) 803-4334. We are an equal opportunity employer.

Pacific States Environmental Contractors, Inc.
 CAL LIC. NO. 723241
 11555 Dublin Boulevard • Dublin, CA 94568-2909
 Phone: (925) 803-4333 • FAX: (925) 803-4334
ESTIMATOR: Keith Donahue
 EMAIL: kdonahue@pacificstates.net
An Equal Opportunity Employer

Taft Electric Company
 1694 EASTMAN AVENUE, VENTURA, CA 93003
Contact: Dave Norwine
 Phone: (805) 642-0121 • Fax: (805) 650-9015
 Invites sub-bids from qualified union DBE businesses for the following project:
07A3661
Electrical System Restoration to As-Built Condition with Multiple Providers, TAS
Location: Ventura County
BID DATE/TIME: 1/8/2015

SEEKING: Traffic Control, Tamper Resistant Pull Box Covers, Stranded Wire, Conduit

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disabled Veteran Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

DeSilva Gates Construction, L.P.
 is soliciting for DBEs
CONSTRUCTION ON STATE HIGHWAY IN ALAMEDA COUNTY IN LIVERMORE, PLEASANTON, AND DUBLIN FROM 0.3 MILE EAST OF AIRWAY BOULEVARD OVERCROSSING TO 0.2 MILE WEST OF SAN RAMON/FOOTHILL ROAD OVERCROSSING - ROUTE 580, Contract No. 04-2908E4

Federal Aid Project ACIM-580-1(054)E

OWNER: STATE OF CALIFORNIA
 DEPARTMENT OF TRANSPORTATION
 1727 30th Street, Bidder's Exchange, MS 26,
 Sacramento, CA 95816

BID DATE: January 7, 2015 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to: PCC PAVING

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DESILVA GATES CONSTRUCTION, L.P.

11555 Dublin Boulevard
 P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
Estimator: Steve Lippis
 Website: www.desilvagates.com
An Equal Opportunity Employer

Sub-Bids Requested from qualified MBE/WBE/SBE/DVBE
 Subcontractors and Suppliers For:
2013 WATER SYSTEM IMPROVEMENTS PROJECT
Owner: Hilmar County Water District
Location: Hilmar, CA
Bid Date: January 8, 2015 @ 2:00 P.M.

J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30
 Walnut, CA 91788-0489
 Phone: (909) 595-4397, Fax: (909) 444-4268
Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: Traffic Control, SWPPP, Demolition, Chain-Link Fencing, AC Paving, Well Drilling & Casing, Ready-Mix Concrete, Reinforcing Steel, Painting, Equipment, Pre-Stressed Concrete Tank, Pre-Engineered Building, Furnish Pipe/Fittings/Valves, Electrical & Instrumentation

Plans & Specifications are available from: Project Engineers FPP & Quad Knopf located at 2816 Park Ave., Merced, CA 95348 for \$35 per set. Phone: (209) 723-2066 Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested MBE/WBE/SBE/DVBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

SFSoul Shuttle Tour schedule

Continued from page 2

Jan. 3 Coltrane Corner - We take you to an intersection where the heartbeat of music, food and culture emanates in every direction with a shrine to the late John Coltrane, which dates back to the time of his celebrated A Love Supreme and one of the world's most distinctive radio stations. Begins at 12:45 at Yerba Buena Gardens.

Jan. 4 Grace and Gospel - Art and worship blend in the Great Cloud of Witnesses at Ingleside Presbyterian Church as they do at The

Church for the Fellowship of All Peoples, founded 70 years ago by Dr. Howard Thurman, and Glide Memorial Church. Five churches and Prince Hall lodges founded in 1852 are part of the story of emancipation. Begins at 8:30 a.m. at Yerba Buena Gardens.

Tour price is \$65 not including meals. We recommend taking BART or Muni Metro to Powell Street station. Our courteous drivers will drop you off at the most convenient location. Registration is at californiablackhistory.com or call 415-240-3537.

California Sub-Bid Request Ads

REQUESTING SUB-QUOTES FROM QUALIFIED LBE/SLBE/VSLBE/DBE/WBE SUBCONTRACTORS/SUPPLIERS FOR:
I-880 / SR-92 Reliever Route – Phase 1 Project
City Project No.: 5197
Alameda CTC Project No. 615
Owner: City of Hayward
Engineers' Estimate: \$11,960,000.
BID DATE: January 13, 2015 @ 2:00 PM

Items of work include but are not limited to: Minor Concrete, Asphalt Dike, Electrical, Erosion Control, Fencing, Landscape, Lime Treatment, Masonry, Metal Beam Guard Rail, Road Signs, Sheet Pile Shoring, Striping, Tree Removal, Clearing, Underground Sewer / Storm Drain / Water, Joint Trench, SWPPP, Sweeping, Trucking Base Rock, Asphalt, Concrete Off Haul, Dirt Off Haul.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company is an equal opportunity employer.

Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136
 Phone (408) 574-1400 Fax (408) 365-9548

Contact: Randy Bonino

Email: estimating@graniterock.com

We Are An Equal Opportunity Employer

REQUESTING SUB-QUOTES FROM QUALIFIED LBE SUBCONTRACTORS/SUPPLIERS FOR:
Twin Peaks Blvd CIP
Recycling Pavement Renovation
Dept. of Public Works Contract No: 2481J
Owner: City and County of San Francisco
Engineers' Estimate: \$660,000.
BID DATE: January 14, 2015 @ 2:30 PM

Items of work include but are not limited to: Trucking, Traffic Control, Temporary Striping Tape, Temporary Raised Markers, Changeable Message Boards, Cold In-Place Recycling, AC Dike, Wedge Grinding for AC, Minor Concrete, Metal Beam Guard Rail and Permanent Striping, SWPPP, Surveying, Const. Area Signs, Project Signs and Adjust Castings to Grade.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company is an equal opportunity employer.

Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136
 Phone (408) 574-1400 Fax (408) 365-9548

Contact: Bob Williams

Email: estimating@graniterock.com

We Are An Equal Opportunity Employer

NOTICE TO BIDDERS

OLIVER & CO INC

an equal opportunity employer, requesting quotations from all qualified subcontractors, especially Pleasanton small businesses, Tri-Valley businesses, MBE, WBE and DBE contractors to submit bids for the

"Axis Hacienda Clinic"

located at 5925 W. Las Positas Blvd Suite 100.
 Pleasanton, Ca 94588.

Plans and specifications for the above project will be available on our FTP site
 ftp://axis:9851051322@oandco.ftpstream.com.

Bids are due on 1/22/2015 @ 5PM.

Non mandatory pre-bid walkthrough onsite on 1/9/2015 @ 2pm-4pm. Bids may be hand delivered, mailed or sent by courier to 1300 South 51st Street in Richmond, CA 94804, faxed to 510-412-9095 or emailed to robert@oliverandco.net or mary@oliverandco.net

Visit www.sbeinc.com to download the latest SBE Newspaper and Newsletter



Requests sub-bids from qualified Subcontractor and/or Supplier seeking to participate in the Sacramento Regional County Sanitation District (SRCSD) Flow Equalization (FEQ) Project in Elk Grove, CA.

<http://www.epa.gov/> / <http://www.sba.gov/>
www.californiaucp.org

Subcontractors and Suppliers for the following project:

Flow Equalization Project –Contract No. 4205
Owner: Sacramento Regional County Sanitation District

Bid Date: February 5, 2015 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Disabled Veteran Business Enterprise (DVBE) Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Asphalt Paving, Aggregates, Minor Concrete, Concrete Pumping, Concrete Readymix, Concrete Reinforcement Supply & Install, Concrete Forms, Clear & Grub, Grouting, Dewatering, Access Doors & Frames, Grading, Heating, Ventilating, & Air Conditioning (HVAC), Metals, Maintenance of Traffic (MOT), Paintings & Coatings, Precast Concrete, Signage, Street Sweeping, SWPPP, Support of Excavation, Temporary Power, Thermal & Moisture Protection, Trucking & Hauling, Water Truck, Quality Control & Demolition.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, DVBE, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Quotes are due NO LATER THAN February 3, 2015 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information.

Kiewit Infrastructure West Co.,
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina victor.molina@kiewit.com

You can view the plans in our office during regular business hours by appointment.

100% Performance Bond and Payment Bonds are required for this project.

An Equal Opportunity Employer
 CA Lic. #433176



Requests sub-bids from qualified Subcontractor and/or Supplier seeking to participate in the Sacramento Regional County Sanitation District (SRCSD) Site Preparation (SP) Project in Elk Grove, CA.

<http://www.epa.gov/> / <http://www.sba.gov/>
www.californiaucp.org

Subcontractors and Suppliers for the following project:

Site Preparation Project
Owner: Sacramento Regional County Sanitation District

Bid Date: February 3, 2015 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Disabled Veteran Business Enterprise (DVBE) Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Reinforcement Supply & Install, Concrete Forms, Clear & Grub, Grouting, Dewatering, Access Doors & Frames, Grading, Heating, Ventilating, & Air Conditioning (HVAC), Metals, Maintenance of Traffic (MOT), Paintings & Coatings, Precast Concrete, Signage, Street Sweeping, SWPPP, Support of Excavation, Temporary Power, Thermal & Moisture Protection, Trucking & Hauling, Water Truck, Quality Control, Demolition, Masonry, Electrical, Communication Towers, Chain Link Fencing, Elevated Water Tanks and Welded Steel Pressure Tanks

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, DVBE, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Quotes are due NO LATER THAN January 30, 2015 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information.

Kiewit Infrastructure West Co.,
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina victor.molina@kiewit.com

You can view the plans in our office during regular business hours by appointment.

100% Performance Bond and Payment Bonds are required for this project.

An Equal Opportunity Employer
 CA Lic. #433176



Looking for Subcontractors, Vendors, and Suppliers?

Call 1-800-800-8534 or visit us at www.sbeinc.com

Advertise your Sub-Bid Requests in the Small Business Exchange.

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

SMALL BUSINESS EXCHANGE

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for

City of Modesto
2014 HUD Curb Ramp & Storm Drain Improvements
Location: Modesto, CA

Bid Date: January 6, 2014 @ 11:00 AM

McGuire and Hester is seeking qualified subcontractors in the following trades: traffic control; sawcutting; striping; construction area signs; and asphalt.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
 Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Robert Herrera

An Equal Opportunity Employer



Proven Management, Inc.

2000 5th Street, Berkeley, CA 94710
 Phone: 415-421-9500 • Fax: 415-421-9600

Requests proposals/quotes from all qualified certified MBE/WBE/DBE subcontractors, suppliers, and truckers for the following project:

Embankment Restoration Along Line G from Confluence of Line E to 1300 Feet Upstream in the City of Fremont, Alameda County, CA, Zone No. 6 Project

Alameda County Flood Control & Water Conservation District #FC 6-M-131

Bids: January 8, 2015 @ 2pm

Subcontracting Goal: MBE-15% WBE - 5%

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

SBE SERVICES

Achieve Results!



Buyer Seller Database

Get access to the largest non-public database in the nation! Containing information on over 1.5 million companies with 35 fields of information per entity.



Diversity Outreach

SBE's nationwide 1.5 million certified businesses provides for targeted outreach utilizing a powerful IBM iSeries platform for complete dated and timed reporting, customized to match client needs.

What Clients Say About SBE Services

"Small Business Exchange is one of the partners we use for outreach. We solicit their help to meet our goals. SBE's expertise and thorough documentation was especially helpful during the challenge process with the Disadvantaged Business Enterprise Reconsideration Panel upholding our awarded contract."

- Skanska USA Civil West
California District Inc

"Doing business with SBE has been a pleasure. SBE provides a thorough and effective outreach service. SBE is a great asset to our outreach program."

- Atkinson Construction

"Thank you for a great job, very much appreciated by the team"

- Schiavone Construction

The Small Business Exchange has been providing advertising services for the San Francisco Department of Public Works for ten years . . . and has met our specific requirements ... The Department has been more than satisfied.

- San Francisco DPW

"They are very Committed to helping us meet the necessary requirements of the many different public agencies we deal with, and deliver competent, qualified bidders at the same time. SBE has some very good resources and continues to keep there databases up to date with certified DVBE, DBE, SBE, WBE etc..."

- Robert A Bothman, Inc.



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Oregon efforts to prepare women for construction jobs praised in national report

By George Rede

A new report cites Oregon as one of two states making exemplary efforts to improve diversity in the highway construction trades.

Though federal highway funding is available to draw more women and minorities into construction-related trades and careers, few states have applied, the report says.

A briefing paper released today by the Institute for Women's Policy Research and Jobs for the Future cites Oregon and Maryland as having recently passed state laws that dedicate a portion of their federal highway construction funds for training and support services for women and minorities.

Maryland passed a bill in 2012 committing 0.5 percent of the state's surface transportation and building funds to training and related services for women and minorities, a sum amounting to \$1.1 million annually.

Oregon went further in 2009, passing a law mandating that state agencies use federal surface transportation funds for a variety of activities aimed at helping people enter construction training, including pre-apprenticeship programs.

Working with an annual biennial budget of \$2.3 million, Oregon pays for such things as child care expenses, transportation subsidies, on-site mentoring, tools and clothing, and per diems for apprentices who attend classes or work more than 60 miles from home.

Women who receive these support services are more likely to continue their apprenticeships, the report says.

As a result of these efforts, women's participation in construction industry apprenticeships reached 6.25 percent in Oregon in 2013 – double the national average.

The report cited the Oregon number as “both laudable and encouraging” because it presents a historic high but still falls short of a goal of 24 percent – half of women's share of Oregon's labor force.

“Oregon's experience shows that we can attract more women and people of color into well-paying construction careers if we commit to removing barriers to apprenticeship opportunities,” Oregon Labor Commissioner Brad Avakian said in a prepared statement. “These programs work – and can help states build a stronger, more diverse work-



Women make up about 3 percent of all construction workers and 2.3 percent of apprenticeships in the construction trades, according to a report released today, December 11, 2014, by the Institute for Women's Policy Research and Jobs for the Future. (Julie Jacobson/Associated Press)

force in great careers that don't require mountains of student debt.”

In 2012, women accounted for 3 percent of all construction workers in the United States and 2.3 percent of apprentices in construction industry apprenticeships.

Creating more opportunities for women would go a long way toward filling employer needs as aging workers retire while improving economic security for women, as these jobs offer relatively good wages and benefits, the report says.

By 2022, employment is expected to grow by 23 percent in highway, street and bridge construction, adding 67,500 jobs across the U.S. in occupations such as operating engineers, heavy truck drivers, pile drivers, carpenters, painters and laborers, the report notes.

The estimate doesn't include openings created by retiring workers. In 2012, almost one in five skilled construction workers were 55 years or older, and more than half were 45 and older.

The briefing paper, “Untapped Resources, Untapped Labor Pool,” was prepared by the Institute for Women's Policy Research, a Washington, D.C., think tank that studies economic and social policy issues affecting women, and Jobs for the Future, a Boston-based nonprofit that focuses on the education-to-career pipeline.

Website: <http://www.oregonlive.com>

Source: 2014 Oregon Live LLC

Drones to speed up construction

By Clay Dillow

A spectrum of ‘possible’: Companies in an array of industries are working to shatter the status quo. Here is one.

Christian Sanz isn't shy about the impact his drone company could have on the construction industry. “We can take in \$2 billion from just the construction industry alone,” he says. “One job site could cost a company a few billion dollars. If you can shave a few days off their costs, it's huge.” Sanz is CEO of San Francisco startup Skycatch, which sells autonomous robots and data analytics tools to companies in the mining, energy, logging, and agriculture industries. He is unequivocal in his belief that the construction industry has the most to gain in the near term from the aerial data-collection abilities that companies like his provide. Some of the world's biggest construction and engi-

neering firms—AECOM, Bechtel, DPR, France's Bouygues—have experimented with drones on the job site, using aerial imagery for surveying, logistical planning, and monitoring activity. By piping the data directly to the cloud in real time, drones allow engineers to collaborate remotely on planning and execution. Analytics tools help them monitor supply stockpiles, better deploy materials and manpower, and regularly track site progress. On major projects, that can shave off weeks (and millions of dollars). It's just scratching the surface of what drones can do. “We're working with machine-makers to develop technology that gives aerial data back to other machines,” Sanz says. “Automating other machines using drone data? That's the thing that's going to blow people's minds.”

This story is from the January 2015 issue of Fortune.

Source: <http://fortune.com>



Christian Sanz, co-founder and CEO of Skycatch Inc. (Courtesy of SkyCatch)

Public Legal Notices



**GOLDEN GATE BRIDGE
HIGHWAY & TRANSPORTATION DISTRICT**

NOTICE INVITING SEALED BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for Contract No. **2015-FT-05, MID-LIFE REFURBISHMENT OF THE M.V. MENDOCINO FERRY**. Interested Bidders must submit sealed bids to the Office of the Secretary of the District by **Tuesday, January 27, 2015, at 2:00 p.m., PT**, at which time bids will be publicly opened and read.

A non-mandatory pre-bid conference will be held on the M.V. Mendocino Ferry, at the Larkspur Ferry Terminal, 101 East Sir Francis Drake Boulevard, Larkspur, CA on **Tuesday, January 6, 2015, at 10:00 a.m., PT**.

Requests for approved equals, modifications or clarifications of any requirement must be submitted in writing by **Friday, January 16, 2015, at 4:30 p.m., PT**.

The Bid Documents are available for download on the District's website. To download the Bid Documents, go to the District's website home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to **Ferry Division** and look for **Contract No. 2015-FT-05**.

To inspect and obtain the Bid Documents, please contact the Contracts Office, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by email at contractsoffice@goldengate.org, by telephone at (415) 923-2318, or by facsimile at (415) 923-2357.

/s/ Lori Murray,
Procurement Director
Dated: **December 30, 2014**
12/31/14
CNS-2702037#
SMALL BUSINESS EXCHANGE

Hunters Point Shipyard Phase I in San Francisco Opportunity to Perform HPS1 - Hillpoint Regional Park & Coleman Bluff Path Construction during the development of Hunters Point Shipyard Phase I in San Francisco.

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform

HPS1 - Hillpoint Regional Park & Coleman Bluff Path Construction for Hunters Point Shipyard Phase I Redevelopment

For more information, please visit:
<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=8939>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:
**December 19, 2014 @ 10:00 AM
HUNTERS POINT SHIPYARD
Building 101
101 Horn Ave • San Francisco, CA 94124
Proposals must be submitted by
January 7, 2015 @ 2:00 PM (PST).**

SFO

REQUEST FOR PROPOSALS FOR THE TERMINAL 3 EAST BOOKSTORE LEASE AT SAN FRANCISCO INTERNATIONAL AIRPORT

The Airport Commission has commenced the Request for Proposals (RFP) process for the Terminal 3 East Bookstore Lease. The proposed minimum financial offer is \$400,000 with a term of seven years and a single two-year option, exercisable at the Commission's discretion. Annual Rent shall be the higher of the Minimum Annual Guarantee or the sum of the percentage rent structured as follows: 8% of Gross Revenues achieved up to \$2,000,000.00; plus, 10% of gross revenues achieved over \$2,000,000.00.

The Informational Conference is on Wednesday, January 14, 2015, at 2:00 p.m. at the Terminal 2 Partnering Room, Room 2.20, at San Francisco International Airport.

Please see <http://www.flysfo.com/business-at-sfo/current-opportunities> for additional information or call Matthew McCormick, Principal Property Manager, Revenue Development and Management Department, (650) 821-4500.

CNS#2702157

SFO

CONCESSION OPPORTUNITIES AT SAN FRANCISCO INTERNATIONAL AIRPORT

San Francisco International Airport is accepting proposals for the Terminal 3 Specialty Retail Store Leases A and B. Each Lease is comprised of one specialty retail facility in post-security Terminal 3. Each concession will specialize in the sale of merchandise reflective of the proposed concept. The Minimum Acceptable Financial offer for the first year of either Lease is \$75,000.

Proposals for **Lease A** must be received by **10:00 a.m. on Friday, January 9, 2015**.

Proposals for **Lease B** must be received by **10:00 a.m. on Friday, February 27, 2015**.

Additional information, including submittal instructions, and related documents are posted on-line at <http://www.flysfo.com/business-at-sfo/doing-business-sfo>.

If you would like additional information about either of these lease opportunities, please send an email to SFOConcessions@flysfo.com.

CNS#2703812

SBE Advertisers are always among good company!

- San Francisco BART
- San Francisco DPW
- San Francisco Housing Authority
- San Francisco International Airport
- City of Berkeley
- CA Highway Patrol
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- CSU Monterey Bay
- CSU Office of the Chancellor
- City of Ontario
- CSU Stanislaus
- DPR Construction Inc.
- Golden Gate Bridge District
- Los Angeles Co DPSS
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- Metropolitan Water District of Southern California
- Oakland USD
- Palos Verdes Peninsula USD
- San Jose State University
- San Mateo Co Transit District
- Santa Clara Valley Water District
- Santa Clara VTA
- Southern California Regional Rail Authority
- Tri Delta Transit
- UC Santa Cruz
- UC Davis
- UC Davis Medical Center
- UC Irvine Design & Const Services
- UC San Francisco CPMF
- UC San Francisco Medical Center
- UCLA
- ...and many more!

**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 7768A (ID No. FCA15060)
SFGH BUILDING 5 GROUND FLOOR AND SECOND FLOOR REMODELS
AT TUNNEL AND BRIDGE CONNECTIONS**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on January 21, 2015**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at the San Francisco General Hospital, Building 5 and includes the demolition, relocation and replacement of walls, ceiling, floor, electrical, mechanical and plumbing required to provide the connections between two buildings at two locations: (i) the ground floor tunnel, and (ii) the second floor bridge. The time allowed to achieve interim substantial completion for Phases 1 and 2 is 180 consecutive calendar days; and for Phases 3 through 6 is 180 consecutive calendar days. The Architect's estimate for the entire project is approximately \$5,000,000. For more information, contact the Project Manager, Marilyn Thompson at 415-557-4681.

The Contract will be awarded to the lowest responsible responsive bidder for the Total Bid Price as described in the Schedule of Bid Prices. Due to potential funding shortfalls in this fiscal year, the City will initially only authorize Phases 1 and 2 Work on the Ground Floor and Second Floor (Bid Items G-1, G-2, S-1, and S-2). As funding becomes available, the City may authorize the remainder of the Work

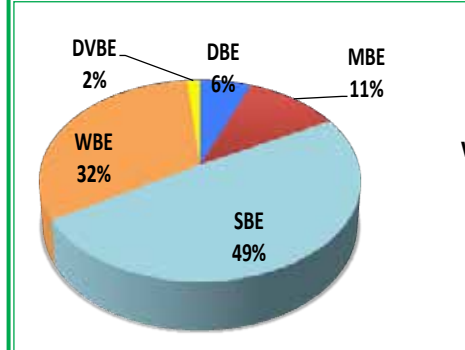
This Project shall incorporate the required partnering elements for **Partnering Level 2**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **25% LBE**. Call Selormey Dzikunu at 415-558-4059 for details. In accordance with SFAC Chapter 14B requirements,



all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **January 7, 2015 at 3:30 p.m.** at SFGH Plant Services Building; meet outside the main entry behind Building 80/90.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "B" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Human Rights Commission as being in compliance with the Equal Benefits Provisions of Chapter 12B of the City's Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, Department of Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

12/31/14
CNS-2703020#
SMALL BUSINESS EXCHANGE

AUDIENCE PROFILE

Small Business Exchange, Inc.

Whether You're a Small Business Looking for Opportunities, or a Prime or Agency Seeking Small Businesses

The Small Business Exchange has the resources you need to succeed.

SUB-BID REQUEST AD

Shimmick Construction Company, Inc. is Prime Contractor seeking quotes from certified Small Business/Very Small Business (SBE/VSBE) Subcontractors/Suppliers for the following project:

**The Port of Long Beach - Pier E Terminal Container Yard/Intermodal Railyard, PH 2
Specification HD-S2367**

Bid date and time: January 27, 2015 @ 10:00am

Subcontractors/Suppliers Requested for, but not limited to, the following trades: Aggregate/Ballast & Base Suppliers, Construction Area Signs, Excavation, Removal of Hazardous Materials, Soil Sample/Testing, Grading, Structure Excavation & Backfill, Site Demolition, Portland Cement & Concrete Pavement, RCC Pavement, Asphalt Paving, Water & Storm Lines (Plastic, HDPE), CIDH Piling, Minor Concrete, Retaining Wall, Reinforcing Steel, Structural Steel Fabrication & Erection, Curb & Gutter, Misc. Metals, Fencing, Electrical Suppliers, Striping & Pavement Marking, Railroad Track, Office Trailers and Trucking.

Items of work may be broken down into economically feasible packages to encourage participation. Shimmick Construction intends to conduct itself in good faith with all firms for participation on this project.

Shimmick Construction Company, Inc.

16481 Scientific Way - Irvine, CA 92618 • Phone (949) 333-1500, FAX (949) 333-1510

For additional project information or to discuss obtaining necessary equipment, supplies, and/or materials, contact Joe Henry jhenry@shimmick.com (949) 398-6062 for additional contract assistance contact Trina Clay tclay@shimmick.com or (949) 333-1517

Contract documents are available at: Copies of Contract Documents in DVD format may be obtained at no cost at the Plans & Specifications Officer, 4th floor, Port of Long Beach, Interim Officer Building, 4801 Airport Plaza Long Beach, CA 90815 during the hours of 7:30am-4:30pm Monday-Friday. The office is closed each date from 12pm-1pm. To arrange to receive a DVD by courier at the expense of the bidder please call (562) 283-7353. Shimmick has also made plans and specifications available through our SmartBidNet program, please contact Trina Clay at tclay@shimmick.com for access to these documents or if you require additional assistance with plans, specification or requirements of the contract please.

Any bid submitted will confirm the acceptance of the terms and conditions of SCCI's Standard Long Form Subcontract, available upon request. A Subcontractor providing a proposed bid/price will be viewed as accepting SCCI's Standard Long Form Subcontract. 100% Performance and Payment bonds with a surety company acceptable to of Shimmick Construction are required of subcontractors. Shimmick Construction will pay bond premium up to 1.0%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest Shimmick Construction Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions-subcontract draft copy available upon request. Subcontractor must provide insurance coverage for their work as required by the Prime contract or Shimmick minimum - whichever is greatest. Shimmick's minimum insurance requirement is: General Liability \$1M-Per Occurrence/\$2M-Agg/\$2M-Completed Operations; Excess Liability \$5M; Auto Liability \$1M; Workers Comp & Employer Liability \$1M. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick requires that Subcontractor and Supplier price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Shimmick Construction Company, Inc. is An Equal Opportunity Employer

Looking To 2015

Continued from page 1

GDP will keep growing quickly. The gross domestic product — a measure of all U.S. goods and services — has been on a tear. The Commerce Department's latest revision shows GDP advancing at an astonishing 5 percent over July, August and September.

That growth spurt suggests the U.S. economy has momentum heading into the new year. Lower energy prices will give consumers more money to spend, and that should help boost revenues for stores, restaurants, hotels and more.

"Our assessment for growth in 2015 will now be around 3 percent," wrote Doug Handler, chief U.S. economist for IHS Global Insight. For an economy in its sixth year of expansion, a 3 percent annual pace would be impressive.

Employers will hire and pay more. In 2013, the unemployment rate averaged 7.4 percent. Last December, economists were predicting a slide to about 6.6 percent.

As it turned out, the jobless rate tumbled to 5.8 percent, and now economists see the rate dipping to 5.5 percent or lower in the coming year.

"With stronger economic growth, the U.S. will add about 230,000 jobs per month on average next year," according to the forecast of Gus Faucher, senior economist at PNC Financial Services Group. That would add up to about 2.8 million net new jobs in 2015.

Currently, the country has 2.8 million people struggling with long-term unemployment. So if Faucher's prediction were to come true, workers finally could enjoy a healthy market where job openings and willing workers would match up. And the increased demand for workers would help push up stagnant wages.

Inflation will be exceptionally low. Even though the economy has been heating up, the price of energy has been cooling. The year began with crude oil selling for about \$110 a barrel, and is ending with the price at about half that. Oil's plunge has driven down prices for gasoline, home heating oil, jet fuel and more.

Seeing that change, the Federal Reserve has sharply cut its forecast, saying that inflation will run between 1 percent and 1.6 percent in 2015. That's down from a September forecast of 1.6 percent to 1.9 percent.

Interest rates will inch up. OK, you've heard this before. Time and again, economists have predicted that interest rates would tick up. And time and again, they have been wrong.

For example, when this year began, the average 30-year fixed-rate mortgage was carrying an interest rate of 4.43 percent. Most economists thought that rate would rise. But as the year wound down, the 30-year rate was running at about 3.75 percent.

Nevertheless, economists think this time is different and that rates really will rise in 2015. In a mid-December statement, Fed policymakers said they "can be patient" when it comes to timing a rate increase, but most economists figure patience will run out by midyear, and that will lead to a slow, steady ratcheting up of interest rates to more normal levels.

When it comes to the strategy of holding down rates to stimulate growth, "we believe the Fed's work is now done," said Bernard Baumohl, chief global economist with The Economic Outlook Group.

Stocks will go higher. The stock market has been zooming up for years now. The Dow Jones industrial average stood at 6,627 in early March 2009, during the worst of the Great Recession. But with the recovery going strong, the stock average has been pushing above 18,000.

Some skeptics think the stock market is due for a "correction" that would knock down prices by 10 percent or more in 2015. But the more typical prediction is that with oil prices running so low, investors will want to keep putting money into companies that stand to benefit from increased consumer spending.

Howard Silverblatt, senior index analyst at S&P Dow Jones Indices, summed it up in a recent tweet, saying "high-octane optimism once again prevails on the Street."

Source: © 2014 NPR

Fictitious Business Name

CHANGE OF NAME

CHANGE OF NAME

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362131-00

Fictitious Business Name(s):
Bottle Zap
Address
Westfield SF Centre
865 Market Street, #9003,
San Francisco, CA 94103
Full Name of Registrant #1
Bottles Up (CA)
Address of Registrant #1
4540 Cutler Ave., Baldwin Park, CA 91706

This business is conducted by
A Corporation. The registrant(s)
commenced to transact business under the
fictitious business name(s) listed above on
12/23/2014

Signed: YunJian Lu

This statement was filed with the County
Clerk of San Francisco County on
12/23/2014.

Notice: This fictitious name statement
expires five years from the date it was filed.
A new fictitious business name statement
must be filed prior to this date. The filing of
this statement does not of itself authorize the
use in this state of a fictitious business name
in violation of the right of another under
Federal, State or Common Law

Filed: Jeanette Yu
Deputy County Clerk
12/23/2014

12/24/2014 + 10/31/2014 + 1/8/2015 +
1/15/2015

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0361615-00

Fictitious Business Name(s):
Extra Touch Maintenance + Janitorial
Address
1250 Quesada Ave,
San Francisco, CA 94124
Full Name of Registrant #1
Lovinsky Cheatum
Address of Registrant #1
1250 Quesada Ave,
San Francisco, CA 94124

This business is conducted by **An Individual**.
The registrant(s) commenced to transact
business under the fictitious business name(s)
listed above on 11/5/2014

Signed: Lovinsky Cheatum

This statement was filed with the County
Clerk of San Francisco County on 11/18/2014

Notice: This fictitious name statement
expires five years from the date it was filed.
A new fictitious business name statement
must be filed prior to this date. The filing of
this statement does not of itself authorize the
use in this state of a fictitious business name
in violation of the right of another under
Federal, State or Common Law

Filed: Jennifer Wong
Deputy County Clerk
11/18/2014

12/18/14 + 12/24/14 + 12/31/14 + 1/7/15

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0360280-00

Fictitious Business Name(s):
Insurance 101 - S.F.
Address
5315 Mission Street,
San Francisco, CA 94112
Full Name of Registrant #1
Christian Gatica
Address of Registrant #1
20 Werner Ave, Apt. A
Daly City, CA 94014

This business is conducted by **An Individual**.
The registrant(s) commenced to transact
business under the fictitious
business name(s) listed above on 9/1/2014

Signed: Christian Gatica

This statement was filed with the County
Clerk of San Francisco County on 9/1/2014.

Notice: This fictitious name statement
expires five years from the date it was filed.
A new fictitious business name statement
must be filed prior to this date. The filing of
this statement does not of itself authorize the
use in this state of a fictitious business name
in violation of the right of another under
Federal, State or Common Law

Filed: Maribel Jaldon
Deputy County Clerk
9/4/2014

12/24/2014 + 10/31/2014 + 1/8/2015 +
1/15/2015

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362049-00

Fictitious Business Name(s):
Naples Apartments
Address
404 Naples, San Francisco, CA 94112
Full Name of Registrant #1
Jacques Vidrine
Address of Registrant #1
2184 Sutter Street #115
San Francisco, CA 94115
Full Name of Registrant #2
Sheila Worland
Address of Registrant #2
2184 Sutter Street #115
San Francisco, CA 94115

This business is conducted by **A Married Couple**.
The registrant(s) commenced to transact
business under the fictitious
business name(s) listed above on 12/17/2014

Signed: Sheila Worland

This statement was filed with the County
Clerk of San Francisco County on
12/17/2014.

Notice: This fictitious name statement
expires five years from the date it was filed.
A new fictitious business name statement
must be filed prior to this date. The filing of
this statement does not of itself authorize the
use in this state of a fictitious business name
in violation of the right of another under
Federal, State or Common Law

Filed: Jennifer Wong
Deputy County Clerk
12/17/2014

12/24/2014 + 10/31/2014 + 1/8/2015 +
1/15/2015

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 14-550755

PETITIONER OR ATTORNEY
Kenneth Gerrit Lau
3439 Vicente Street
San Francisco, CA 94116

TO ALL INTERESTED PERSONS:

1. Petitioner **Kenneth Gerrit Lau** for a decree changing names as follows:

Kenneth Gerrit Lau changed to **Kent Gerrit Lew**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: February 5, 2015 Time: 9:00 AM Dept.: 514 Room: 514

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

VICTORIA GONZALEZ, Clerk
DATED - November 21, 2014

12/18/14 + 12/24/14 + 01/01/15 + 01/08/15

Access to Capital

SMALL & MINORITY BUSINESS

Taking Advantage of Government Venture Capital

The SBA doesn't just guarantee loans. It backs venture capital funds, too

By Daphne Mallory

What it is: Since 1959, the Small Business Administration has licensed and regulated a network of private Small Business Investment Companies (SBICs) that supply equity capital, long-term loans and management assistance to small businesses.

This is basically government-sponsored venture capital. The SBA does not directly provide cash to the SBICs. Instead, the SBA guarantees loans that the SBICs take out in order to boost the amount of capital they are able to provide to businesses.

There are presently more than 300 SBICs licensed across the United States, with around a billion dollars invested annually in hundreds of companies. The program's success stories include major players like Apple, Costco, Intel, FedEx and Jenny Craig, to name a few.

How it works: Find an SBIC, preferably in your area, and go in and pitch. Do your research because SBICs vary when it comes to size of financing offered, mix of equity investments and loans, preferred industries, and geographic preference.

Regulations also limit an SBIC to only invest in a business with a tangible net worth of less than \$18 million and an average \$6 million in net income over the two years prior to the investment. The Small Business Investor Alliance, however, says it is also possible for a business to qualify if it meets an employment or annual

sales standard, which are different depending on the business' industry.

The Small Business Investor Alliance says its members are often quick to make a call on whether a business is a good fit for an investment, but SBICs still must undertake a few weeks of thorough study before making a final decision.

Upside: Because they have capital guaranteed by the federal government, SBICs are less risk averse than a typical venture capital outfit. So they might be worth a shot for a business already seeking VC.

Before they receive an SBA license, Small Business Investment Companies need to prove their management and directors have a broad range of business and professional talents, which make them well-suited to become advisors to your business.

SBIC investments can also leverage additional coverage. The Small Business Investor Alliance says industry averages show that for every dollar invested in a business by one of its members, another two become available from commercial banks and other sources.

Downside: As with venture capital in general, you're giving up control of your business to others. Trusted mentors could decide you are not up to snuff, and quickly become your boss.

SBICs also receive debt capital through the program with a 10-year maturity and semi-annual interest payments. This motivates them to primarily focus on companies that are mature



enough to make current interest payments on the investment. This leaves earlier stage companies out in the cold.

How to get it: The SBA website lists three places to go to look up an SBIC. There's the SBA's own SBIC directory, the Small Business Investor Alliance site [<http://www.sbia.org/>], and the National Association of Investment Companies.

The SBA advises businesses to consider the types of investments SBICs make, stage of investments, industry focus and geographic concentration before seeking them out.

Source: <http://www.entrepreneur.com>

Access to Capital among Young Firms, Minority-owned Firms, Women-owned Firms, and High-tech Firms

Purpose

The availability of capital is crucial for small business startup, survival, and growth. This study investigates how the youngest small firms operated and were financed during the evolving financial environment of the recent Great Recession, especially high-tech firms and firms owned by women and minorities.

Background

The major constraint limiting the growth, expansion, and wealth creation of small firms—especially women- and minority-owned businesses—is inadequate capital. Because of their size, these small firms typically have almost no access to external funds from public markets and are bank dependent. Small firms have little or no collateral and, as relatively young firms, lack an extensive history from which future firm or management performance can be surmised, even though the firm may have high growth potential. Research also shows that bank lending is adversely affected by a tightening of monetary policy, regulatory changes that tighten capital requirements, and bank capital crunches.

Studies indicate that women entrepreneurs have less access to financial capital or make less use of it than male entrepreneurs. Research shows that the characteristics of women-owned firms may help explain why women obtain smaller loans, pay

higher interest rates, must put up higher collateral, and are dissatisfied with the bank loan process.

For instance, younger and smaller businesses, as women-owned businesses typically are, tend to be less favored by bankers, regardless of the gender of the owner.

On the equity side, women typically have limited social interaction with venture capital firms, and are under-represented among fast-growth and high-tech businesses. They also rely more on informal funding methods and self-financing. These characteristics may help explain the gender disparity in access to capital.

For many minorities, starting out at lower wealth levels also acts as a barrier to entrepreneurship.

Policy Implications

Skill development and training have a critical role in improving the economic performance of women and minority entrepreneurs; targeted initiatives might help them build more viable businesses.

Encouraging enrollment in science, technology, engineering, and math disciplines is another option for women and minority prospective entrepreneurs. Developing and expanding networks can help women and minority business owners access needed resources such as financial capital.

Overall Findings

High tech firms had higher levels of financial capital; surprisingly, they were more dependent on formal debt financing than were similar firms that were not high tech firms at the start-up phase and in subsequent years before and during the financial crisis.

Both women- and minority-owned businesses (African American- and Hispanic-owned firms) showed some similar disparities in their capital structure relative to firms owned by men and nonminorities. They used a different mix of equity and debt capital and were more reliant on owner equity investments. The average women- or minority-owned business operated with much less financial capital, even after controlling for other factors including credit score.

During the financial crisis period, many women and minority entrepreneurs of new startups were less likely to apply for a loan, fearing denial. The researchers controlled for some characteristics that were likely to affect bank borrowing, including legal form of organization, credit score, and type of business. The evidence showed that, compared with nonminority owners, minority owners of young firms were significantly less likely to have their loan applications approved.

Scope and Methodology

This study uses data from the Kauffman Firm Survey (KFS) to examine the financing patterns of young, minority-owned, women-owned, and high-tech firms. The KFS is a cohort of businesses that began operations in 2004 and were followed through 2010. The author used owner demographics at the firm level to define the gender and minority status of the primary owner. For firms with multiple owners, the primary owner was indicated by the largest equity share, and where there were two or more owners with equal shares, hours worked, along with other variables, were rank-ordered to identify a primary owner.

Both univariate and multivariate tests were used to examine the financial environment and capital access of these firms. Three models using logistic regression estimated separately the probability of (1) applying for a loan, (2) not applying for a loan when credit is needed for fear of loan denial, and (3) receiving a loan. Several control variables were utilized.

This report was peer-reviewed consistent with Advocacy's data quality guidelines. More information on this process can be obtained by contacting the director of economic research by email at advocacy@sba.gov or by phone at (202) 205-6533.

Source: MBDA

Public Legal Notices



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 3058V (ID No. FCP15025)
UNION SQUARE ADA ENHANCEMENT**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until 2:30 p.m. on 01/28/2015, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "San Francisco Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work to be done under this contract is located at 333 Post Street, San Francisco Union Square and consists of selective demolition; new granite and concrete paving; metal work; electrical; related waterproofing and all appurtenant work in accordance with drawings and specifications. The time allowed for completion is 235 consecutive calendar days. The Engineer's estimate is approximately \$544,000. For more information, contact the Project Manager, Paulina Araica at 415-581-2558.

This Project shall incorporate the required partnering elements for Partnering Level 1. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is 16% LBE. Call Finbarr Jewell at 415-554-8360 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on January 14, 2015 at 9:30 a.m in the Electrical Conference Room, 30 Van Ness Ave., 5th Floor, San Francisco.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction great-

er than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the General Manager of the Recreation and Park Department recommends the contract for award, and the Recreation and Park Commission then adopts a resolution awarding the Contract. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities.

1/6/15
CNS-2704060#
SMALL BUSINESS EXCHANGE

FICTITIOUS BUSINESS NAME

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0361859-00

Fictitious Business Name(s):

Construct Art
Address
1129 Balboa Street, San Francisco, CA 94118
Full Name of Registrant #1
Khanh Le Tran
Address of Registrant #1
1129 Balboa Street, San Francisco, CA 94118

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/4/2014**

Signed: **Khanh Le Tran**

This statement was filed with the County Clerk of San Francisco County on **12/4/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jeanette Yu**
Deputy County Clerk
12/4/2014

10/31/2014 + 1/8/2015 + 1/15/2015 + 1/22/2015

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- Bid Category:** Procurements in construction, products, services and professional services categories.
- Location:** Bids are sorted by location (alpha).
- Title:** Name of the bid or proposal.
- Location:** Town or city in which the project is located OR the product is to be delivered.
- Bid Date and Time:** Date and time bid is opened.
- Prebid Conference:** Date and time; it will be indicated if conference is mandatory.
- Reference #:** Number of the bid or proposal. If given, this number should be referenced when inquiring about the bid.
- Description:** SBE maintains but does not publish bid descriptions. When available they are provided through daily email, daily fax, and on our website, www.sbeinc.com.
- Duration:** The time allotted to complete a delivery or project
- Estimate:** The owner's estimate of the dollar value of the bid or proposal.
- Last Addendum Received:** The number of the last addendum received by the SBE.
- Owner:** The agency by whom the contract is being released. When available, the name, address, telephone, fax number, contact name is included.
- Goals/Preferences/Special Subcontracting Requirements:** Numerical goal and preference requirements for SBE (Small Business Enterprise), MBE (Minority Business Enterprise), WBE (Woman Business Enterprise), DBE (Disadvantaged Business Enterprise), SDBE (Small Disadvantaged Business Enterprise), SWBE (Small Woman Business Enterprise), LBE (Local Business Enterprise), DVBE (Disabled Veteran Business Enterprise). Special subcontracting provisions: SBSA-(Small Business Set-Aside), SDBSA-(Small Disadvantaged Business Set-Aside), 8(A)-(Set-Aside for Negotiation or for Bid by U.S. Small Business Administration Certified 8a firms), LSA-(Labor Surplus Area), TACPA-(Target Area Contract Preference Act), Entrp Zon-(Enterprise Zone),

Business Services

ALAMEDA COUNTY

- ENGINEERING SERVICES**
- Location:** ALAMEDA COUNTY, CA
- Date:** 2/15/2015 3:00PM
- Prebid Conf:** 2/5/15 9:00 AM MANDATORY
- Ref#:** 09-397
- Engineering services for groundwater monitoring at the Woolworth Rd, Regional Solid Waste Facility.
- Duration:** 260 working days
- Estimate:** \$75,000
- Last Addn Rcvd:** 1
- Owner:** Department of Transportation Sue Jobe, (916) 456-9956
- Goal:** 5% SBE
- Notes:** 1.
- SBSA:** reqs in writing or fax, 10% bid bond
- SIC:** 1542 ###
- Docs Avail:** Department of Transportation, Building E E-mail: pat_myers@dot.ca.gov

- Fed Aid-(Federal Aid Project), HUBZone-(Historically Underutilized Business Zone).
- Notes:** Reference to notes for federal procurement opportunities.
 - Comments:** Additional information particular to this solicitation.
 - SIC:** Standard Industry Classification Code.
 - ### (Symbols):** Indicates a change since first reported.
 - Location:** of bid documents.

Choose an option that meets your needs...

- # 1 **\$250**
Includes 1 year subscription to SBE newspaper with bid notices
 - # 2 **\$220**
Includes 1 year subscription to bid notice service by fax
 - # 3 **\$200**
Includes 1 year subscription to bid notice service by email OR by online access
- * Options include no more than 3 sub-categories persubscription

- I would like to receive bid updates by
 - Internet (login information will be emailed)
 - Fax Email

- Please choose the general category:
 - Construction Business Services
 - Professional Services Commodities
 (You will be sent a list of sub-categories from which to choose.)
- If choosing fax or email services, list keywords for bid selection: _____

- List location(s) of where your company will work: _____

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Address _____

City/State/Zip _____

Phone _____ Fax _____

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